

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: ECGC Limited

Date : 31.12.2019

Registration No. 124

Date of Registration : 27th Sept. 2002

(Premium ` in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	1.68	0	0.66	0	4.20	0	0.98
3	Corporate Agents -Others								
4	Brokers	78	2,200.78	75	1,985.22	238	6,543.44	226	5,723.15
5	Micro Agents								
6	Direct Business	1,127	7,814.49	1,157	8,120.35	3,524	23,526.82	3,668	24,024.80
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,205	10,016.95	1,232	10,106.23	3,762	30,074.56	3,894	29,748.93

Notes:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

ECGC Portal: <https://www.ecgc.in>